11/6/87 A8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0987
October 30, 1987

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987	1986	Change %	1987	1986	Change %	1987	1986	Change %
Beginning Inventory	1,029,167	1,665,395	-38.2%	180,441	302,352	-40.3%	1,209,608	1,967,747	-38.5%
(+) Production	705,913	626,513	12.7%	82,288	126,241	-34.8%	788,201	752,754	4.7%
(-) Ending Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(=) Total Disappearance	677,191	829,911	-18.4%	114,782	80,075	43.3%	791,973	909,986	-13.0%
(-) Exports	231,833	273,419	-15.2%	26,332	35,721	-26.3%	258,165	309,140	-16.5%
(=) Disappearance-Canada & United States	445,358	556,492	-20.0%	88,450	44,354	99.4%	533,808	600,846	-11.2%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1987/88	'86/87	Change %	1987/88	'86/87	Change %	1987/88	'86/87	Change %
Beginning Inventory	1,259,676	1,690,234	-25.5%	219,620	294,222	-25.4%	1,479,296	1,984,456	-25.5%
(+) Production	1,641,291	1,441,207	13.9%	282,264	362,165	-22.1%	1,923,555	1,803,372	6.7%
(-) Ending Inventory	1,057,889	1,461,997	-27.6%	147,947	348,518	-57.5%	1,205,836	1,810,515	-33.4%
(=) Total Disappearance	1,843,078	1,669,444	10.4%	353,937	307,869	15.0%	2,197,015	1,977,313	11.1%
(-) Exports	772,162	709,550	8.8%	181,476	162,503	11.7%	953,638	872,053	9.4%
(=) Disappearance-Canada & United States	1,070,916	959,894	11.6%	172,461	145,366	18.6%	1,243,377	1,105,260	12.5%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1987/88	1,479	1,210	1,206									
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510	1,581	1,479

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Special Standard	28,122	18,322	34,680	23,431	58,111	45,162	18,061	-479
Standard	197,378	212,306	209,600	214,455	424,055	494,268	155,133	189,176
Chemical	9,792	6,226	7,232	5,556	12,788	6,533	4,594	4,504
Coarse	213,096	188,362	107,681	127,738	235,419	445,648	232,422	376,748
Granular	272,755	252,937	169,368	130,411	299,779	565,659	305,646	275,165
Soluble	49,077	62,345	70,088	57,189	127,277	166,621	63,837	54,300
SULPHATES	17,981	12,256	27,237	21,169	48,406	86,624	12,281	10,572
TOTAL	788,201	752,754	625,886	579,949	1,205,835	1,810,515	791,974	909,986

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Special Std	-	-	11,412	2,522	-	-	-	-	11,412	2,522
Standard	27,889	28,519	109,960	156,452	18,285	16,610	382	449	156,516	202,030
Chemical	-	-	-	-	4,570	5,020	124	13	4,694	5,033
Coarse	231,681	289,481	33,980	55,710	-	-	-	-	265,661	345,191
Granular	207,299	160,617	75,463	66,635	-	-	-	-	282,762	227,252
Soluble	41,569	28,774	12,079	18,390	9,532	10,058	12,001	7,706	75,181	64,928
SULPHATES	10,762	8,913	2,764	1,263	622	291	-	-	14,148	10,467
TOTAL	519,200	516,304	245,658	300,972	33,009	31,979	12,507	8,168	810,374	857,423

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Special Standard	28,122	18,322	34,680	23,431	58,111	45,162	18,061	-479
Standard	179,473	154,472	159,262	213,870	373,132	357,983	124,367	153,311
Chemical	9,792	4,979	5,990	5,556	11,546	4,654	4,594	3,427
Coarse	205,264	180,636	100,962	127,738	228,700	423,007	217,626	369,796
Granular	234,185	206,580	131,000	128,982	259,982	469,801	248,706	251,140
Soluble	49,077	61,524	69,229	57,189	126,418	161,390	63,837	52,716
TOTAL	705,913	626,513	501,123	556,766	1,057,889	1,461,997	677,191	829,911

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Special Std	-	-	11,412	2,522	-	-	-	-	11,412	2,522
Standard	17,304	22,173	106,214	127,250	8,202	7,952	-	125	131,720	157,500
Chemical	-	-	-	-	4,570	4,162	124	-	4,694	4,162
Coarse	219,157	286,054	33,980	55,710	-	-	-	-	253,137	341,764
Granular	159,137	139,412	56,023	61,751	-	-	-	-	215,160	201,163
Soluble	41,569	27,183	12,079	18,355	9,532	10,058	12,001	7,706	75,181	63,302
TOTAL	437,167	474,822	219,708	265,588	22,304	22,172	12,125	7,831	691,304	770,413

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1987

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1987 SEP	1986	MINE SITE	OFFSITE	1987	1986	1987 SEP	1986
MURIATE								
Standard	17,905	57,834	50,338	585	50,923	136,285	30,766	35,865
Chemical	-	1,247	1,242	-	1,242	1,879	-	1,077
Coarse	7,832	7,726	6,719	-	6,719	22,641	14,796	6,952
Granular	38,570	46,357	38,368	1,429	39,797	95,858	56,940	24,025
Soluble	-	821	859	-	859	5,231	-	1,584
SULPHATES	17,981	12,256	27,237	21,169	48,406	86,624	12,281	10,572
TOTAL	82,288	126,241	124,763	23,183	147,946	348,518	114,783	80,075

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987 SEP	1986	1987	1986
MURIATE										
Standard	10,585	6,346	3,746	29,202	10,083	8,658	382	324	24,796	44,530
Chemical	-	-	-	-	-	858	-	13	-	871
Coarse	12,524	3,427	-	-	-	-	-	-	12,524	3,427
Granular	48,162	21,205	19,440	4,884	-	-	-	-	67,602	26,089
Soluble	-	1,591	-	35	-	-	-	-	-	1,626
SULPHATES	10,762	8,913	2,764	1,263	622	291	-	-	14,148	10,467
TOTAL	82,033	41,482	25,950	35,384	10,705	9,807	382	337	119,070	87,010